

EXPORTS TO COLOMBIA

UNITED STATES DOES NOT SELL AS MUCH AS IT SHOULD.

American Merchants Pack Goods Carelessly, and as a Result French Exporters Control the Business.

CONDITIONS OF BRITISH TRADE

MARKED RECOVERY IN STATE OF GERMAN INDUSTRIES.

Cost of Transiberian Railroad and Its Benefit to the Country—American Emigrants to Canada.

Special to the Indianapolis Journal.

WASHINGTON, Nov. 22.—All conditions affecting the government and material well-being of the people of the United States of Colombia seem to be very much depressed. Turn by political dissensions, with a national currency of which \$100 is needed to buy \$1 in gold, and with a trade, domestic and foreign, hampered by all manner of restrictions, it is little wonder that constant disturbances are recorded in various parts of this South American republic.

The United States does not supply as large a share of the imports of Colombia as it takes of her exports. Consul General Snyder, of Bogota, says that it is difficult to account for this discrepancy. He has discovered some minor reasons, however, much in evidence in the commercial centers of Colombia, and frequently commented on by importers. He cites two examples which illustrate the fault of the American exporter. There is a great demand in Colombia for furniture. France supplies the greater part of this, while the rest comes from the United States. There is no doubt that the American manufacturers, owing to their facilities for speedy transportation, could control this trade in a short time if they took the trouble to pack their goods as the French do, but Mr. Snyder says that, while the French furniture arrives in perfect condition, the American furniture frequently turns up useful only for kindling fires.

The other example is that of oatmeal and other cereals, cakes, crackers, etc. He says there has been a greatly increasing demand for this class of goods in the last year, and that American merchants could absolutely control the market with little or no trouble if they would pack their goods in such a manner as to insure their safe arrival. Goods of this character from all other countries come in this securely packed, while the American goods come in paper and cardboard, with the result that fully 90 per cent. reaches its destination unit for use.

Mr. Snyder cites these two examples as showing reasons which tend to keep down our exports to Colombia, but he says the reason of our small trade is not so much what others are doing as it is what our own merchants fail to do, for he reports a tendency to go to the United States for merchandise owing to cheapness and shortness of time required to transport goods to this in the coast cities. The European merchants study the Colombian trade, and here, as elsewhere, make their merchandise meet conditions as they find them instead of trying to force conditions to meet their merchandise.

Consul General Boyle, stationed at Liverpool, the greatest receiving and exporting port of the United Kingdom, says the general condition of affairs in that country in 1902 presented a more satisfactory report as to trade in the United Kingdom, but that it is a matter of common knowledge that trade in 1902 throughout the country generally was not as good as it was in 1901. That is to say, the home consumption of manufactured goods fell off, fewer men were employed and wages were lower.

The government figures for the past calendar year show an increase in the total trade, both in exports and imports, and also a marked increase in the trade with the British colonies. The figures for 1902 are: Exports, \$2,541,564,470, against \$2,000,550,950 in 1901, an increase of \$541,013,520; the total exports to the United Kingdom, \$1,241,250,000, against \$1,000,000,000 in 1901, an increase of \$241,250,000. Liverpool shows its proportion of this increase in general imports and exports.

In regard to exports from the United Kingdom it is interesting to note that while the value of exports to the United States in 1902 as compared with 1901 to the amount of \$1,000,000,000, the exports to the United States and Canada were valued at \$1,241,250,000, a net increase of \$241,250,000.

The total imports into the United Kingdom from the United States and Canada amounted to \$2,541,564,470, while in 1901 they amounted to \$2,000,550,950, a decrease of \$541,013,520. The exports to the United States in 1902, on the other hand, show an increase of \$241,250,000. The exports were valued at \$1,241,250,000, against \$1,000,000,000 in 1901, an increase of \$241,250,000.

This falling off in the imports from the United States was largely owing to the shortage of American goods in the market, and to the prohibition against cattle from New England on account of foot and mouth disease. The United States, to a considerable extent, has supplied the falling off from the United States, and Canada a request for the importation of imports of cattle from the United States.

Consul General Mason writes to the State Department from Berlin that conditions in Germany are improving in a marked degree, and that there is a widespread belief throughout that country that reciprocity treaties with other countries are the only ones in which it is needed to conduct import and export trade. The German government and entire relief from the severe industrial depression which has been so keenly felt throughout the entire German empire for several years past.

The United States again heads the list of countries which furnish the merchandise imported by Germany, with a total for 1902 of \$2,541,564,470, or 15.7 per cent. of the total imports of the year. The United States is second in the list, with a total of \$2,000,550,950, or 12.7 per cent. of the total imports from this country being \$2,541,564,470. The total trade of Germany for the past year was valued at \$16,166,666,666, an increase of \$1,666,666,666 over 1901.

Mr. Mason says that during the year ended June 30, 1902, German industries and commerce continued to recover slowly, but normally and surely, from the collapse and depression which have been induced by a summer of 1901. In nearly every branch of production dividends, although in many cases derived more or less from artificial stimulation, have continued to improve, and the panicky apprehensions of two years ago have been replaced by a confidence that the worst is over, and that the country is alone in a position to restore Germany to a secure and lasting period of prosperity.

If this expectation is clouded by any really ominous symptoms it is the persistent depression in the coal and iron industries, which continue to go on increasing their productive capacity, regardless of the fact that the coal and iron mines of this country have long been passed, and any augmented output most manufactured or partly manufactured products can only be disposed of by increased exports, which are now pushed, as many economists think, to the extreme verge of safety. In the Ruhr district alone thirty-four new coal-mine shafts were begun in 1902, a number of large iron and steel works were completed, the Lorraine-Luxembourg quarter, and throughout the empire building operations—more or less in excess of the actual demand—have

CARWORKS DEAL CLOSED

VINCENNES SECURES CONCERN THAT WILL EMPLOY 1,000 MEN.

Indianapolis Men Behind the Scheme—Lafayette Young Bank President—Vigo County Election Contest.

Special to the Indianapolis Journal. VINCENNES, Ind., Nov. 22.—This city is to secure immense car works employing nearly 1,000 men. The deal was closed last night, the prospective company getting 250 acres of land costing \$10,000 from Enoch A. Egan. The factory will occupy forty acres, and the rest will be laid out in town lots. The factory will finish twenty-five cars daily. The men behind the scheme are said to be J. R. Cavanaugh of the Big Four Railroad, Indianapolis, O. W. Winkler, a real-estate dealer in Indianapolis, and H. E. Trague of Cincinnati.

QUESTION OF BOLTON'S SALARY. What Vigo County May Be Asked to Do by Attorneys. Special to the Indianapolis Journal. TERRE HAUTE, Ind., Nov. 22.—The attorneys for James Bolton, the contestant in the county treasurer election litigation, will ask the county to pay Bolton the salary for the two years if the Supreme Court grants their petition to rectify the peculiar clerical error made by the court and by which correction the judgment of the court in favor of Clark would be upset.

CLARK, who served the two years of the term, drawn the salary and the emoluments, chiefly interest on funds deposited in bank. At first there was dual treasuryship and when Bolton retired Clark gave a bond which, until now, had been supposed to indemnify Bolton should the courts elect him the office, but it is now said the bond was for the safety of the public funds and not for the revenue of the office. Even should Bolton try to recover from Clark he could ask only the salary, which is not half the revenue of the office, the total of which is put at \$25,000 for the two years.

YOUNGEST BANK PRESIDENT. R. B. Sample the Most Youthful One in Northern Indiana.

Special to the Indianapolis Journal. LAFAYETTE, Ind., Nov. 22.—The directors of the Lafayette Savings Bank last night elected Mayor Richard B. Sample to the position of president, left vacant by the death of Augustus G. Carnahan. Mr. Carnahan was at the head of the institution for a quarter of a century. The new president is the youngest mayor Lafayette ever elected, and now he also enjoys the distinction of being the youngest bank president in northern Indiana. He is also general manager of the Lafayette Lumber Company. Mr. Sample is thirty-three years old. He will not be a candidate for re-election on account of the pressure of business affairs.

JUDGMENT WILL STICK. Illinois Judge Will Not Interfere with Verdict Against Bucket Shop.

Special to the Indianapolis Journal. PARIS, Ill., Nov. 22.—Judge Thompson returned yesterday evening from Charleston, where he overruled the motion for a new trial in the case of Mrs. Charles Edman against a Cincinnati grain commission firm. A jury gave Mrs. Edman judgment for \$15,000 because her husband lost \$500 in a bucket shop conducted by the defendant firm, and Judge Thompson holds the verdict is not excessive.

Electric Light Competition. Special to the Indianapolis Journal.

RICHMOND, Ind., Nov. 22.—The municipal electric light plant is now in better condition to meet the competition of private companies than it has been. This is due to the installation of a new power machine that greatly increases the capacity. The municipal plant already has the street-lighting until next September, and in the meantime it must rely upon commercial business and what extra lights the city sees fit to take.

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Western League Games To-Night. The following games are scheduled in the Western League to-night: Elwood at Anderson. Marion at Muncie. Central League Games To-Night. The following games are scheduled in the Central League to-night: Danville at Fort Wayne. Logansport at Terre Haute.

FOOTBALL RESULTS. Lawrenceburg Wins a Good Game from Clifton Athletics. Special to the Indianapolis Journal. LAWRENCEBURG, Ind., Nov. 22.—The Lawrenceburg football team defeated the Clifton Athletics at League Park this afternoon by the score of 6 to 0. Lawrenceburg is considerably elated over this victory as Clifton is exceedingly heavy and has been defeated but once before this season, not having been scored against until the previous fall. The game was hard but with no sensational plays.

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